

BRAC USA 2021 Annual Report





I am BRAC



Photo by Alison Wright

Dear friends,

As a teenager, I left my remote village in Liberia to move to the city and study at Monrovia University. But amid the Civil War, I was unable to finish my studies. My biggest regret is that I never finished college.

I understand the importance of education and mentorship for young girls on their life path. Although I could not finish college, I now run a home for nearly 40 underprivileged girls who are orphaned or whose families cannot care for them, ensuring they receive a quality education and the resources to thrive. It is my dream job.

I learned about BRAC a few years ago after picking up pig farming to provide food for the girls. I received pigs to breed and additional training that helped boost my pig farming business. With my increased earnings, I bought chickens. I started small, buying 50, then 70, then 100 chicks. After raising my first few batches of chicks into healthy young chickens, I gained the confidence to grow my business.

Because of my success, BRAC trained me as an entrepreneur, raising chicks into young chickens that can be sold to other poultry farmers. I also began raising hens to lay eggs. Today, I have over 700 chickens to support myself and the orphanage. We can always rely on fresh eggs, chicken, pork, and fresh produce from our garden to feed the girls nutritious meals.

My hope is for these girls to grow up to be independent, responsible people. I want them to be proud of themselves. I tell them to raise their heads high when they hear their names.

My parents emphasized to me to always be truthful. Be truthful to others, and most importantly, be true to yourself. The knowledge and tools I gained with BRAC have helped me be true not only to myself, but to the girls I spend every day working for.

I'm proud to be building hope in my community and beyond alongside BRAC. I hope you are, too.

Sincerely, **Selena**

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Get Involved

Letter from the President & CEO

Dear friends,

Although this annual report highlights some of BRAC's key achievements during the fiscal year 2021, as I write this, we have just begun celebrating BRAC's 50th year and its incredible achievements since its founding in 1972.

Many of you know that BRAC was born in Bangladesh after the Bhola cyclone, one of the deadliest natural disasters ever recorded, and in the aftermath of the Liberation War that secured the nation's independence.

Those two events changed the course of our founder's life. In the face of such tremendous suffering in his home country, Sir Fazle Hasan Abed left a promising corporate career, sold his apartment in London, and with the proceeds, started BRAC, believing that people should not die because they are poor. He believed in a society, nation, and world free from all forms of poverty and discrimination, where everyone could realize their potential. Sir Fazle's vision became BRAC's mission, to which it has remained true for 50 years.

As we look back at 2021—and BRAC's history—it's hard to express what a tremendous journey it has been.



From a small relief operation in Sulla in northeastern Bangladesh in 1972, BRAC has become one of the largest, most effective international development organizations in the world, employing over 100,000 people and reaching over 100 million people through its work across Asia and Africa. From the beginning, women have been at the heart of our efforts, as teachers, farmers, paralegals, healthcare providers, and entrepreneurs. From the beginning, BRAC has also believed in the power of people, prioritizing hope and self-belief as catalysts for change and investing in education as the greatest equalizer.

At the heart of all BRAC's work is the knowledge that poverty and inequity are human made, so they can be unmade. But knowing this is not enough. Change happens only when vision intersects with action. Together, in 2021 we were called to act as we faced the continuation of a worldwide pandemic that has marked every single one of us. It changed our appreciation for the most simple things, and transformed the way we live, interact, work, and educate. We saw historic breakthroughs in science and health care with the development of new vaccines, witnessed the ongoing heroic service of our essential workers everywhere, and endured terrible loss.

The pandemic also triggered a huge spike in the number of people living in extreme poverty for the first time in decades—and strained even the world's most robust health systems to the point of near collapse. All this, while the growing impact of climate change threatened the livelihoods and resources of the most vulnerable communities.

Even in the midst of such tests, we rallied. We worked together to provide safety nets, education, health care, food, clean water, access to financial services, livelihoods, opportunities, support, and solutions to help people rise above crisis and poverty. Put simply, we truly showed up for each other.

Through it all, I often returned to the words of our founder when he was once asked what he valued most. He said, "Success to me means that I have been able to make somebody else's life better."

Last year, despite huge challenges, your support helped us ignite hope and make the lives of more than 100 million people better. I am tremendously proud of our team for the achievements highlighted in this report, all of which were made possible thanks to you. I am excited to share more news as we continue celebrating our 50th anniversary throughout 2022.

On behalf of everyone at BRAC, thank you for your trust and belief in our work.

Donella Rapier

Donella Rapier President and CEO BRAC USA

At BRAC, we believe that everyone has potential: People just need the opportunity to realize it.

But just knowing this is not enough. Change happens only when vision meets action. The world's most urgent challenges demand the most effective solutions. The most audacious goals demand the most practical delivery.

There is no injustice on earth that cannot be solved by compassion and courage. We believe there is always a way, if we work together. We do not know every solution, but we are always working hand-in-hand with communities, listening, learning, and evolving.

We are not just dreaming of a better world. We are building it.



About BRAC

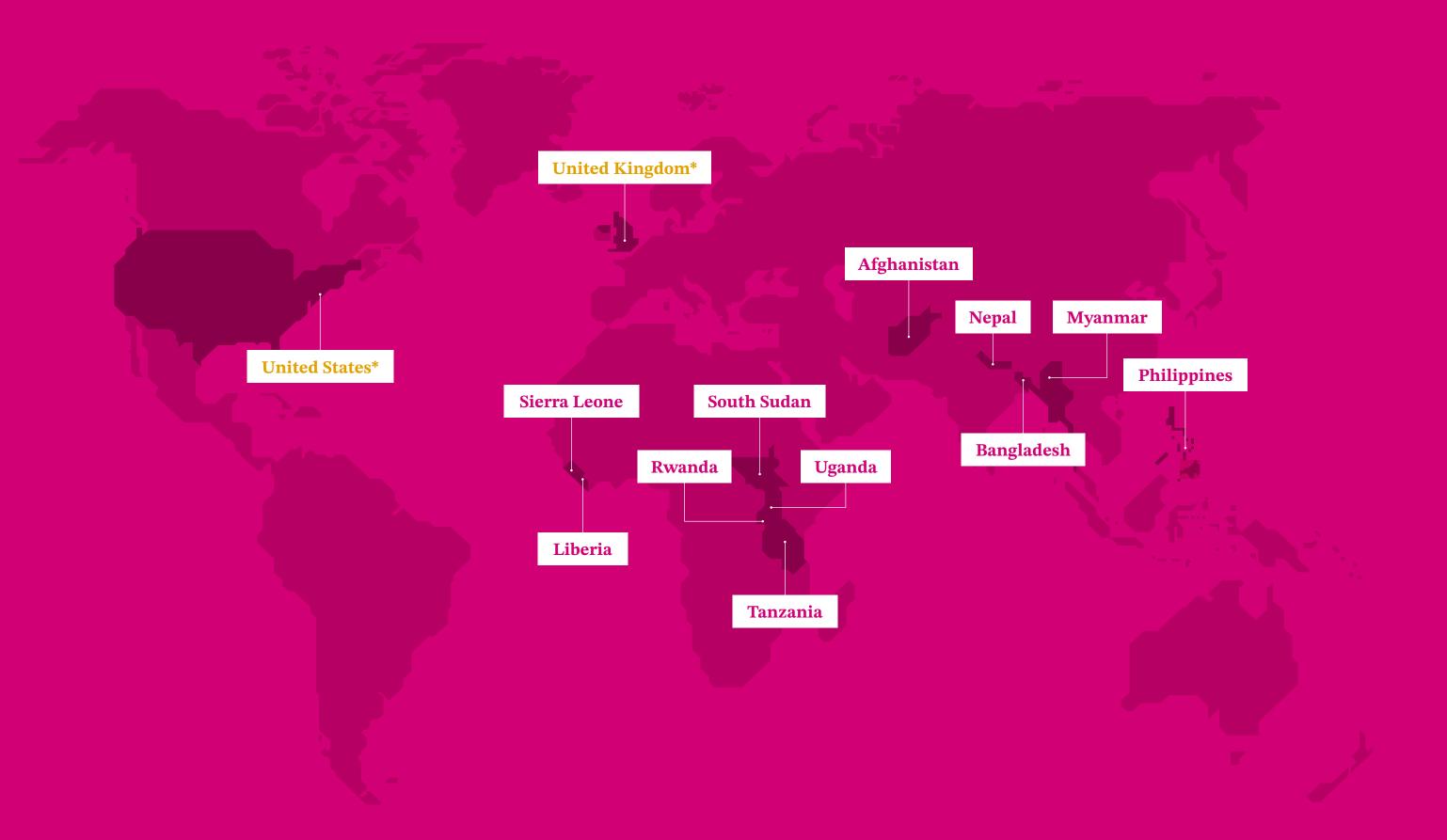
BRAC is a global development organization that equips people with the opportunities, skills, and support they need to rise above poverty.

We act as a catalyst, creating opportunities for people to realize their potential. We innovate, pilot, perfect, and scale interventions—working in partnership with governments, communities, and others—to reach the most people with the most effective solutions. Born in Bangladesh in 1972, BRAC now reaches more than 100 million people across Asia and Africa through proven programs in education, youth empowerment, health care, agriculture, financial inclusion, social enterprises, humanitarian response, and more.



About BRAC USA

Based in New York City, BRAC USA is an independent 501(c)(3) nonprofit that amplifies BRAC's impact by raising awareness about our work, mobilizing resources to support its programs, and working closely with its international counterparts to design and implement evidence-based poverty innovations worldwide.



*Affiliates



community health workers in Uganda trained on digital health application to better deliver critical frontline care

new water treatment plants providing clean water in Bangladesh

56M

masks distributed to prevent the spread of COVID-19 in Bangladesh

Rohingya refugees received comprehensive support

Meeting basic needs

A lack of access to basic needs like health care, nutritious food, clean water, and shelter prevent many people from escaping the poverty trap. Particularly since the onset of the COVID-19 pandemic, these basic needs are under threat for millions more families—and the most vulnerable families have been hit the hardest.

In 2021, BRAC continued to prioritize meeting basic needs through programs in health and nutrition; water, sanitation, and hygiene; and humanitarian response. Our network of more than 50,000 community health workers delivered critical primary health care to families around the globe while spreading knowledge about COVID-19 to over 80 million people. In Uganda, health workers were trained on a digital health application to better deliver critical frontline care. And through a new partnership to empower water entrepreneurs in Cox's Bazar, Bangladesh, BRAC created affordable, sustainable access to clean water for 12,000 people.

I was very happy to receive three colorful masks. I always wear a mask when I go out and wash it immediately with soap and water after coming home as instructed.

I wear the mask when I go to work and the local market to do my groceries. I no longer have to think about buying a new mask!



Ayesha wears her mask while shopping at a local market. She is one of more than 18,000 people that received reusable masks in early 2021 amid a new wave of COVID-19 in Bangladesh. BRAC contracted local artisans to produce the masks, providing them with an additional source of income while promoting public health in the most vulnerable communities.





Unlocking potential

Everyone has potential, but not everyone has the opportunity to fully realize it. Through its programs in education and youth empowerment, BRAC strives to ensure that everyone has the opportunity to reach their potential and live a life of choice.

In 2021, BRAC's flagship early childhood development model, Play Labs, continued to reach young children in Bangladesh, Tanzania, and Uganda through remote learning opportunities on the radio, television, internet, and phones. New research from Bangladesh revealed that Play Labs improved children's developmental outcomes and reduced gaps among learners. Leveraging lessons from its flagship girls' empowerment program, Empowerment and Livelihoods for Adolescents, BRAC also reached youth in 11 countries across Africa through direct programming and technical assistance.



young children reached with remote learning opportunities since the onset of the global pandemic

13M children graduated from BRAC schools





countries across Africa reached with youth empowerment programming, including through technical assistance

ELA transformed my life. It helped me to find my passion and gave me life and work skills so that I am able to make my own money.

—Josephine

Josephine, 20, graduated from BRAC's Empowerment and Livelihoods for Adolescents program in November 2021. Through BRAC's support, Josephine received free vocational training as an auto-electric mechanic at a garage, an untraditional path for women. Now, she is continuing full-time as an apprentice at the garage, where she earns income to support her two daughters.

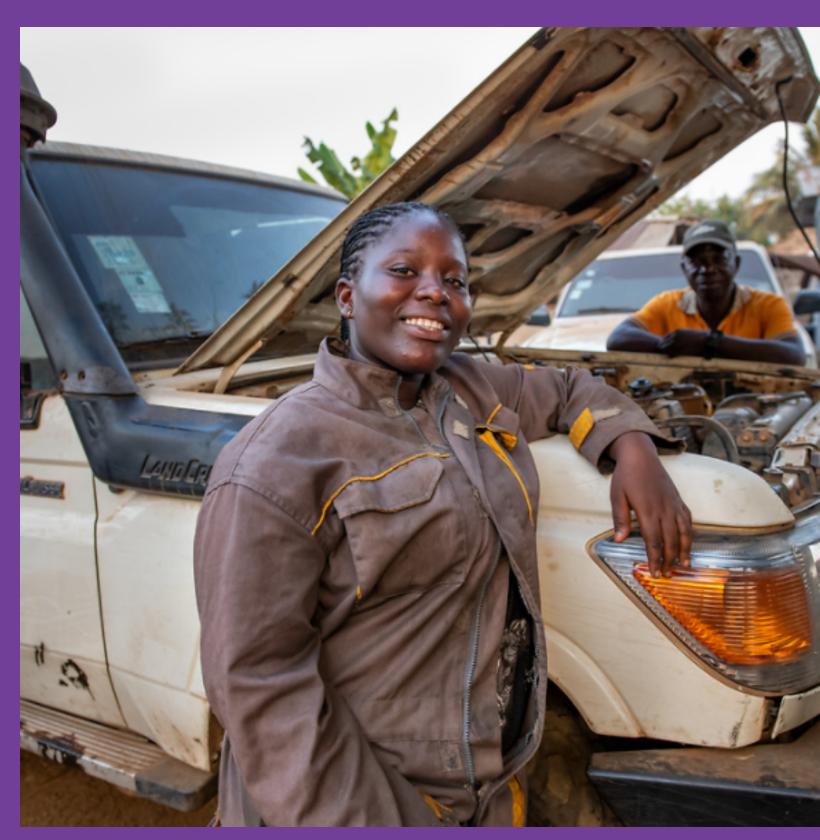


Photo by Alison Wright



2.1M+

households graduated out of extreme poverty in Bangladesh

9M

microfinance borrowers and savers accessing financial services globally



smallholder farmers trained in climate-smart agriculture or poultry and livestock farming in Liberia

Building back better

The pandemic has pushed 100 million people into extreme poverty, reversing decades of progress. The pandemic has not only brought on new challenges. It has also exacerbated challenges that existed long before the emergence of COVID-19, serving as a wakeup call. In 2021, BRAC resolved to build back better by empowering communities with the tools for economic success.

In 2021, BRAC's Ultra-Poor Graduation Initiative worked with governments and partners in Egypt, India, the Philippines, Rwanda, and Tunisia to support programs that enable women to "graduate" out of extreme poverty, expanding on our flagship Graduation approach developed in Bangladesh. BRAC continued to expand financial inclusion offerings and services, growing to reach approximately 9 million clients around the globe who are borrowers or savers. In Liberia, BRAC kicked off a new phase of an agriculture program that will train more than 7,000 farmers in climate-smart agriculture or raising poultry and livestock.

I love spending time with my family and grandson. I have enough money now, and I am planning to build a big farm outside of my house like I have always dreamt of.

—Khin Thu

Khin Thu runs a pig farm in Shwe Nat Taung, Myanmar. At first, she struggled to get her business off the ground. But when she applied for a low-interest agriculture loan from BRAC, she was able to invest in her business by purchasing more piglets and feed. Since then, her monthly income has tripled, and she is using her increased earnings to invest in her family's future and deposit a portion in her BRAC savings account each month.





50 years of igniting hope

"Sir Fazle Abed's nearly 50 years of visionary leadership at BRAC transformed millions of lives in Bangladesh and beyond, and changed the way the world thinks about development. Driven by an unwavering belief in the inherent dignity of all people, he empowered those in extreme poverty to build better futures for themselves and their families."

March 2022 marked the 50th anniversary of BRAC's founding in Bangladesh in the wake of a civil war that secured the nation's independence and a devastating cyclone that left it paralyzed. From those humble beginnings, BRAC has evolved to become the world's largest Southern-based international development organization. Today, thanks to our committed supporters and partners, we reach over 100 million people with proven poverty innovations.

BRAC's founder, Sir Fazle Hasan Abed, believed unquestioningly in the power of people. He built BRAC on that belief. For 50 years, BRAC has proven that with the right tools, knowledge, and opportunities, people in situations of poverty and inequality can tackle their own challenges and become the most powerful drivers of change.

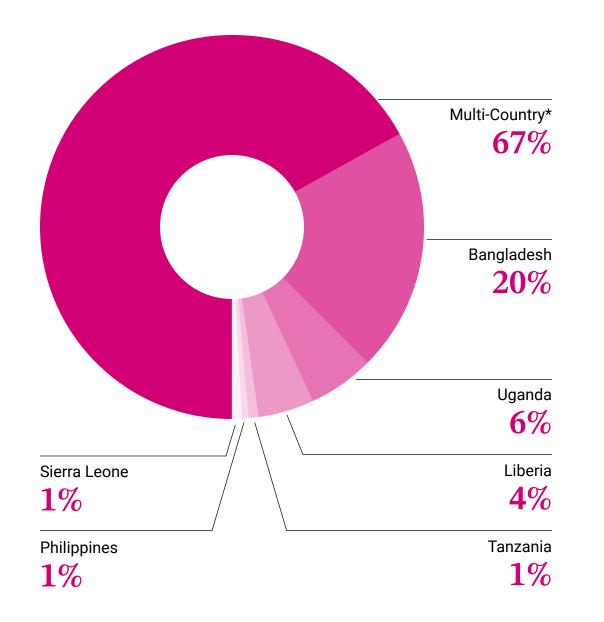
As we celebrate BRAC's history, we are reminded of how far we've comeand of the challenges and opportunities that lie ahead. Thank you for remaining committed to BRAC's journey. There is almost no challenge we cannot overcome together.

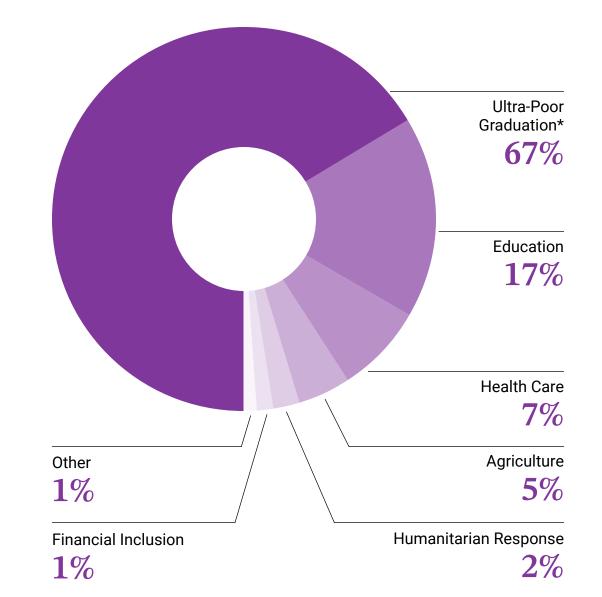
-Bill Clinton

42nd President of the United States Founder and Board Chair, Clinton Foundation

Grants by Country FY 2021

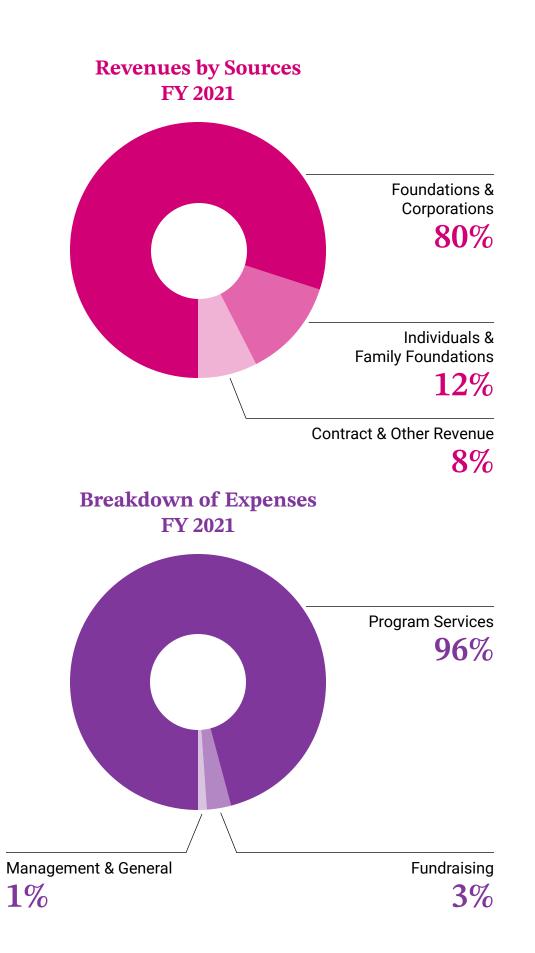
Grants by Program FY 2021





*Includes \$39M Audacious Project funding that was granted to BRAC International for BRAC's Ultra-Poor Graduation Initiative.





Statement of Activities

For the fiscal year ended September 30

Revenue & Other Support

- Foundations & Corporations
- Individuals & Family Foundations
- Contract & Other Revenue

Total Revenue & Other Support

Expenses

- Program Services: Grants & Contracts
- Program Services: Program Management
- Fundraising
- Management & General

Total Expenses

Surplus (Deficit)

In FY20, BRAC's Ultra-Poor Graduation Initiative was selected as a 2020 Audacious Project Partner with grant commitments (some conditional) totaling \$64.5 million, of which \$53 million was recorded during FY20, giving rise to the large surplus in that year. In FY21, \$39M of these funds were granted to BRAC International, giving rise to the large deficit. Additional funds will be granted in future years as commitments are received.

2020

26,089,482	73,593,130
1,950,533	1,437,170
3,216,542	53,212,776
20,922,407	18,943,184

59,030,632	14,918,299
5,817,915	4,626,554
1,930,681	1,599,682
700,986	863,751

67,480,214

22,008,286

(41,390,732)

51,584,844

Statement of Financial Position

As of September 30

	2021	2020
Assets		
Cash & Cash Equivalents	17,195,449	57,513,716
Restricted Cash	1,257,580	1,256,324
Accounts Receivable	461,378	525,327
Unconditional Promises to Give	19,779,946	16,382,047
Prepaid Expenses & Other Current Assets	124,700	132,125
Property & Equipment, Net	181,919	164,506
Security Deposits	73,214	73,472
Total Assets	39,074,186	76,047,517

Liabilities

Accounts Payable & Accrued Expenses	1,714,419	1,357,594
Grants Payable	15,658,449	11,882,910
Deferred Income	343,753	51,021
Deferred Rent	112,606	120,301
Total Liabilities	17,829,227	13,411,826

Net Assets

Total Net Assets	21,244,959	62,635,691
With Donor Restrictions	12,315,120	52,980,530
Undesignated	7,429,839	8,155,161
Board Designated Reserve	1,500,000	1,500,000

Total Liabilities & Net Assets

39,074,186 76,047,517



DONORS AND PARTNERS







\$1,000,000+

King Philanthropies LEGO Foundation Living Goods

Open Society Foundations

\$500,000+

Anonymous

Bezos Family Foundation

Bill & Melinda Gates Foundation

Conrad N. Hilton Foundation

The Horace W. Goldsmith Foundation

Visa Foundation

\$100,000+

Affinity Impact

Alexander Family Fund, a Donor Advised Fund of Renaissance Charitable Foundation

Anonymous (2)

Asian Development Bank

Internet Society Foundation

Lynn Tong and Thomas Pogge

Medtronic Foundation

Microsoft Philanthropies

PepsiCo Foundation

Sandy River Charitable Foundation

Sanjay Ghemawat

Together Rising

\$50,000+

African Evangelistic Enterprise, Rwanda

Baylor College of Medicine Children's Foundation Lesotho

Botswana-University of Maryland School of Medicine Health Initiative

Crown Family Philanthropies

Janet and Deonne Kahler

Nirapon

Pierre and Pamela Omidyar

The International Fund for Agricultural Development

UNICEF

World Bank

\$10,000+

Andrew Dsida

Anonymous (7)

Asif Iqbal

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Barbara Lucas and Richard Nesson

Bart Burstein and Leslie White

Brian Armstrong

Brian Hegarty

Charles Helm

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Government of Guinea, National Agency for Economic and Social Inclusion

Guerrant Foundation

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Makerere University Walter Reed Project

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Susan Freeman

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TOMS

Virgil Page

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5.000 +

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1.000+

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You are BRAC

How can you help?



Make a gift

- Donate online at <u>bracusa.org/donate</u>
- Add BRAC USA to your will
- Make a wire transfer or donate stock
- Give with cryptocurrency
- Give through a donor-advised fund

Discover ways to give



Fundraise for change

Activate your community and help build an equitable world where everyone has the opportunity to reach their potential. Whether you are running a race, celebrating a birthday, or hosting an event, fundraising for BRAC is an incredible way to inspire your community.

Fundraise



RATED Virani

bracusa.org info@bracusa.org +1 212-808-5615



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Follow us on social media and sign up for our newsletter to receive exclusive updates about the global fight to end poverty and discover the latest news from our frontline work.



Connect









